



Maine Real Estate &
Development Association
Supporting Responsible Development

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**2018 Annual Real Estate Forecast Conference
& Fourteenth Annual Member Showcase**

**Holiday Inn By the Bay
88 Spring Street, Portland, ME**

Thursday, January 18, 2018

*This course has been approved for 4.0 Hours of Real Estate
Broker, Legal, Architect & Appraiser Continuing Education Credits.*



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Development Association

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**2018 Annual Real
Estate Forecast
Conference &
Member Showcase**



Sponsored by:



America's Most Convenient Bank®

REGISTER TODAY!

**Thursday, January 18, 2018
9:00 AM - 5:00 PM**

(Full Details Inside)

For More Information:

www.mereda.org, info@mereda.org,
or (207) 874-0801.



Maine Real Estate &
Development Association

Supporting Responsible Development

**2018 Annual Real Estate
Forecast Conference**
Thursday, January 18, 2018

Sponsored by **TD Bank**, our Forecast Conference is a unique forum specifically geared toward developers, brokers, architects, bankers, attorneys, accountants, and other commercial real estate professionals.

Gain valuable insights on the state of the economy and what lies ahead in the coming year for Maine's commercial real estate industry.

- Get a first-look at The MEREDA Index, a metric that measures the health of our sector
- Network with 700+ top movers and shakers
- Learn about emerging trends in market segments across the state
- Earn continuing education credits

Also, we will welcome highly respected financial commentator, **James Marple, Senior Economist and Director at TD Bank Group**, who will provide his outlook on Maine's economy.



America's Most Convenient Bank®

Event Parking Discounted parking (\$5/day - each entry) is available in the garage adjacent to the Holiday Inn By The Bay.

Course has Been Approved for 4.0 Hours of Real Estate Broker,
Legal, Architect & Appraiser Continuing Education Credits.

The Program: Agenda & Scheduled Speakers

9:00 - 10:00 AM
Registration | Member Showcase Open

10:00 Seminar Introductory Remarks:
Paul Peck, President, MEREDA Board

10:15 WELCOME ADDRESS
To be Announced

SECTOR ANALYSIS:

10:30 Southern Maine Industrial Forecast:
Justin Lamontagne, NAI The Dunham Group

10:50 Central Maine & Augusta Market Forecast:
Kevin Fletcher, KW Commercial

11:10 Bath, Brunswick, Topsham Market Forecast:
Steve Levesque, Midcoast Regional Redevelopment Authority (MRRA)



11:30 Bangor-Area Market Forecast:
Bev Uhlenhake, Epstein Commercial Real Estate

11:50 Recognition Awards Ceremony

12:00 - 1:00 Lunch Served in the Casco Bay Exhibit Hall.
Member Showcase Re-Opens

ECONOMIC OVERVIEW

1:00 James Marple, TD Bank Group

1:20 Overview of the MEREDA Index
Paul Peck, Drummond & Drummond

1:50 Overview of MEREDA's Legislative Agenda
Andrea C. Maker, Pierce Atwood, LLP

SECTOR ANALYSIS:

2:05 Maine's Vacation / Hospitality Forecast:
Steve Hewins, Maine Innkeepers Association

2:25 * 10 Minute Break *

2:35 Southern Maine Residential Forecast:
Multi-Family: *Brit Vitalius*, Vitalius Real Estate Group
Single-Family: *Dava Davin*, Portside Real Estate Group

3:15 Southern Maine Retail Forecast:
Karen Rich, Cardente Real Estate

3:35 Southern Maine Office Forecast:
Nate Stevens, CBRE | The Boulos Company

4:00 Showcase Re-Opens | Social Hour & Raffles
(Must be Present to Win)

This Event is Sponsored by:



America's Most Convenient Bank®

Registration Form: *(Includes access to both events)*

MEREDA's 2018 Real Estate Forecast Conference
Thursday, January 18, 2018

Holiday Inn By the Bay, 88 Spring Street, Portland, ME
Registration: 9:00 AM - 10:00 AM ~ Program: 10:00 AM - 4:00 PM

— Register online at www.mereda.org —

Registration Fees:

Before January 11, 2018	After January 11, 2018
MEREDA Member \$100 ea	MEREDA Member \$115 ea
Non-Member \$225 ea	Non-Member \$240 ea
Municipal Officials \$50 ea	Students \$25 ea

Registration Fees Include the Presentation Materials on electronic media.

Please choose ONE of the following for each attendee:

_____ # of Binders x \$10 each = \$ _____

Please add to your total registration fee.

OR _____ # of Electronic Media (EM) (included)

If neither option is selected, you will receive EM at the event.

Name(s) _____

Name(s) _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

Broker, Appraiser, and/or BAR # _____

Method of Payment - Sorry, we do not accept American Express

Check Enclosed Visa MasterCard

Credit Card # _____ Exp. Date _____

Name on Card _____

Payment is expected at the time of registration.
No refunds will be granted to anyone who registers,
but fails to attend or who cancels after January 11, 2018.

Make Checks Payable To
MEREDA and Mail to:

MEREDA
6 City Center, 3rd Floor
Portland, ME 04101

MEREDA Index

The **MEREDA Index** is the industry's leading measure of the health of Maine's real estate market. The latest installment of the metric will be unveiled at the conference, thanks to these companies.



Your Logo could be Here!
Call the MEREDA Office to learn how!

MEREDA's Fourteenth Annual Member Showcase:

Member Showcase Schedule: Visit the Member Showcase in the Casco Bay Exhibition Hall between the hours of 9-10 am, Noon-1 pm, 4-5 pm. Be sure to thank our generous sponsors while you're there! *The Exhibition Hall will be closed during the Forecast Conference allowing exhibitors to attend.*

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